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## Proposal Evaluation
## RFP #072826 Fencing Materials and Products with Related Services

| | Possible Points | All Vinyl Fencing | Benito Urban USA Corp | Betafence | Dentoni Welding Works | Fence Specialists | Garlock Safety Systems, Inc. | Green Group Consulting | Ocala Fence LLC | Sloan Security Group, Inc. | TriWest Fence LLC | Vancasa Building Supplies | Williams Scotsman, Inc. |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Conformance to RFP Requirements** | **Pass/Fail** | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| **Financial Viability and Marketplace Success** | **50** | 30 | 29 | 22 | 18 | 23 | 24 | 6 | 33 | 29 | 29 | 23 | 38 |
| **Ability to Sell and Deliver Solutions** | **150** | 104 | 75 | 94 | 77 | 94 | 111 | 35 | 87 | 121 | 72 | 93 | 115 |
| **Marketing Plan** | **100** | 73 | 76 | 48 | 70 | 70 | 69 | 57 | 75 | 79 | 69 | 80 | 76 |
| **Value Added Attributes** | **100** | 77 | 76 | 48 | 64 | 57 | 75 | 50 | 65 | 70 | 73 | 77 | 61 |
| **Depth and Breadth of Offered Solutions** | **200** | 161 | 120 | 133 | 152 | 174 | 107 | 76 | 169 | 160 | 160 | 129 | 109 |
| **Pricing** | **400** | 264 | 286 | 263 | 268 | 297 | 303 | 265 | 325 | 260 | 295 | 310 | 289 |
| **Total Points** | **1,000** | 709 | 662 | 608 | 649 | 715 | 689 | 489 | 754 | 719 | 698 | 712 | 688 |
| **Rank Order** | | 5 | 9 | 11 | 10 | 3 | 7 | 12 | 1 | 2 | 6 | 4 | 8 |

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